



Role Profile

Finance and Sponsorship Coordinator

The Organisation

TEDx is the sibling organisation of TED, created to further their commitment to the spirit of ideas worth spreading. It consists of a network of local, self-organised “TED-like” events, visioned by a community of dedicated volunteer teams who bring the TED experience to audiences of all shapes and sizes across the globe.

We are TEDxTorquay, a privileged member of this community representing Torbay and the English Riviera. Our inaugural event was hosted in 2018 and we are now excited to be growing the presence of TEDx in our community for local audiences.

Working with TEDxTorquay

We hope that working with TEDxTorquay will be an exceptionally rewarding experience for any applicant. TED guidelines dictate that all members of the core team must be voluntary. As such, we rely on the dedication and passion of a close-knit group of individuals, who believe in the value TED can bring to our community through the TEDx programme. The demands are high but the rewards are great and we aim to encourage a friendly and social work environment which leaves space for autonomy whilst ensuring all team members can be reliably accountable.

TEDxTorquay: Who we are and what we stand for

As well as subscribing to the ethos of TED and the ambitions they set out in creating the TEDx programme, TEDxTorquay pursues its own mission across Torbay.

We are passionate about delivering TEDx activity in its purest form, as a community led and driven programme. At its heart TEDxTorquay will always reflect upon the ideas, questions and conversations on the minds of its communities through local voices, partners and supporters via knowledge gained through regular consultation and engagement. From our biggest to our smallest event, we will always represent honestly and faithfully the reality of life for the people who live and work here.

We will continuously recognise the potential for TEDxTorquay to deliver opportunity in Torbay, as a part of our events themselves and through targeted community action made possible as a result of the notability of this global brand.

Overall, we will aim to share our stories, inspire our communities and enlighten our audiences in all that we do.

Applying

Interested applicants should send a CV and covering letter outlining relevant experience and expressing why they would be passionate about joining TEDxTorquay to jacobbrandon@tedxtorquay.co.uk

We aim to respond to all applicants with successful candidates being invited to an informal interview.

Role Description: Finance and Sponsorship Coordinator

As Finance and Sponsorship Coordinator you will sit on the core team with 4-5 other department heads and our license holder. You will be responsible for overseeing all aspects of budgeting and fundraising that go into creating TEDx experiences and maintaining TEDxTorquay, including the activity required to manage and attract long term and event specific sponsors and partners.

You will have the opportunity to guide the fundraising strategy for TEDxTorquay in-line with our overarching ethos and aims, and the TED guidelines for organisers, from the short-term contributions to individual events through to the long-term partnerships that are mutually beneficial to the organisations over time.

Responsibilities

TEDxTorquay is at an exciting stage of growth. We have successfully started our journey in Torbay but now have the opportunity to lay down roots and reimagine what TEDxTorquay might become in the future. As such, responsibilities and duties are subject to a degree of self-determination and applicants will be invited to shape the role they fill as the team develops.

However, at its core, the responsibilities of the Finance and Sponsorship Coordinator are:

- To oversee all aspects of finances and budgeting
- To outline and agree budgets with all departments and manage spending and expenses
- To ensure all financial activity is carried out in accordance with the terms of our TEDx license held with TED
- To deliver a fundraising and sponsorship strategy which attracts partners who share our goals and ethos
- To determine short-term and long-term fundraising goals to ensure the long-term sustainability of TEDxTorquay
- To maintain long-term mutually beneficial relationships with sponsors
- To determine and action recruitment requirements for the curatorial team
- To manage a network with the potential to discover and approach potential sponsors and partners for TEDxTorquay events
- To work with the executive producer to ensure all sponsorship offers are practicable and met
- To contribute to the sustainability and health of TEDxTorquay and its community
- To attend regular meetings with the licence holder and core team
- To represent and be an ambassador for TEDxTorquay and its core ethos

Applicant Specification

As all roles with TEDx are necessarily voluntary, the main requirement of any applicant is a commitment and dedication to the ethos of TED, TEDx and TEDxTorquay. All applicants will need to have very flexible schedules and the ability and willingness to be available for extended periods of time in the immediate days surrounding an event.

Above all, any applicant should fully embrace our ethos statement which outlines what we stand for as an organisation and why we work to deliver TEDxTorquay to our community.

Time Commitment

All TEDxTorquay roles have a “traffic light” colour coded designation to determine the time commitment it is anticipated will be required of the applicant. This is a “RED” role.



- Core Team / Sub Team

- Role is year round
- Requires Meeting Regularly (Weekly/Fortnightly)
- High Intensity (4+ Days Monthly)
- Event Essential Team (Required for the week of the event)



- Support Team / Post Event Team

- Role may be year round or regular in proximity to events
- Availability may be required at core team meetings
- Moderate Intensity (1-2 Days Monthly with increased demand in proximity to events)
- Event Essential Team (Required the day of the event and at rehearsals)



- Volunteers and Supporters

- Casual role as required
- No requirements to meet regularly
- Low Intensity (no monthly commitment)
- Situational

Required Personal Attributes

- An understanding of the diversity of communities and audiences in Torbay, the challenges they face and the ambitions they share and a commitment to making a difference in these spaces
- Understanding and appreciation of the TEDxTorquay core ethos
- Excellent interpersonal skills
- Ability to self-motivate and be accountable for own actions
- An eye for detail and strong organisational skills
- Excellent communication skills

Desirable Skills and Qualifications

- A love of TED, previous experience with a TEDx organisation or an in depth understanding of TED and TEDx processes and guidelines
- A strong existing network both locally and further afield
- Experience of working within and managing a small team
- Experience managing budgets and setting fundraising goals
- Experience managing and nurturing relationships with partners and sponsors

Remuneration

All TEDx organisations are required to run with entirely voluntary teams but also demand an exceptional commitment from their core teams. As such, it is essential that any applicant believes they can be passionate about the work we do as an organisation and has the capacity to devote the time the role will require.

Where possible, we aim to cover all minor expenses incurred by the core team and other volunteers.